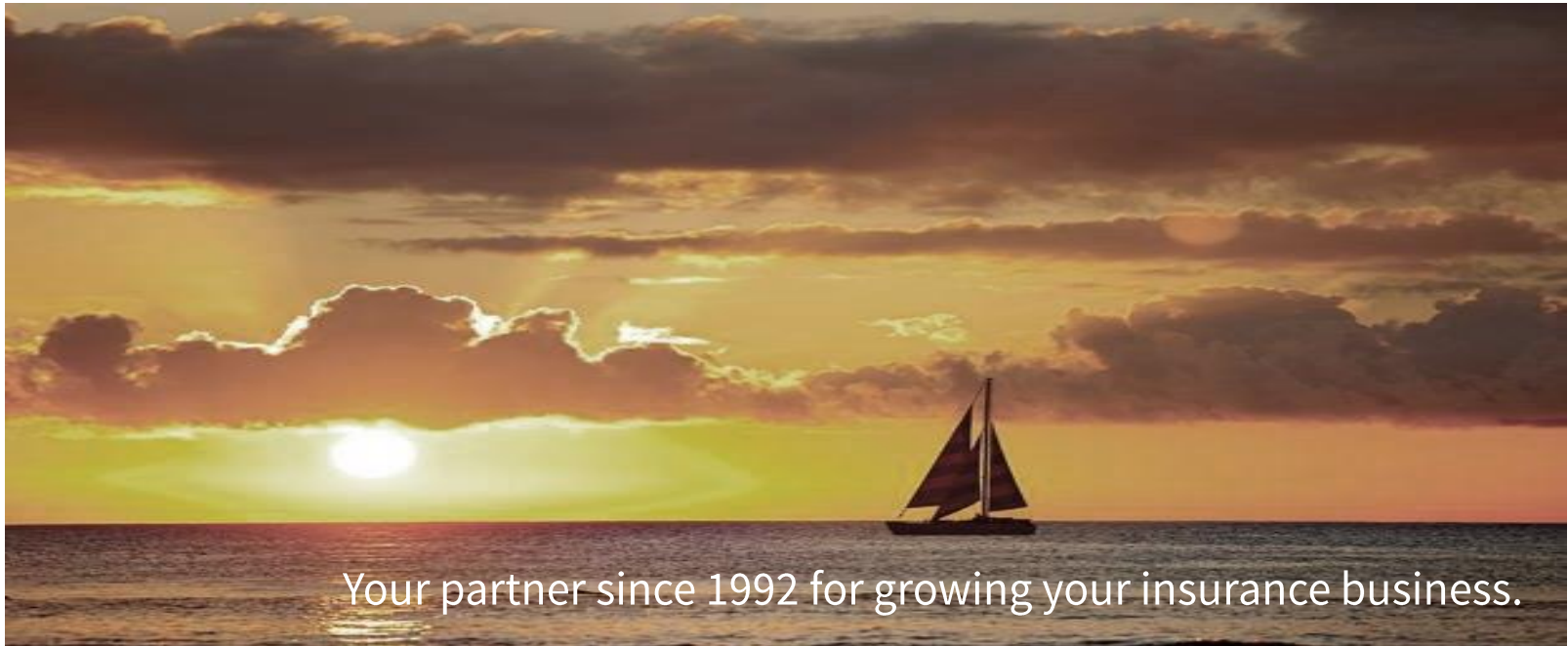


The Brokerage Resource



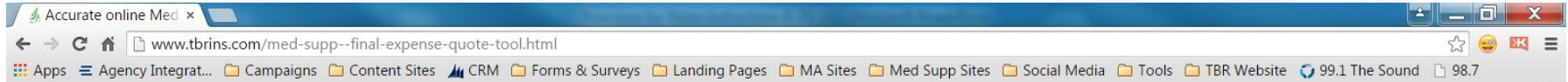
Your Resource for Rates Instructions

A comprehensive guide to running Medicare Supplement and Final Expense quotes for your clients.





Your
Resource
for Rates



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Medicare Supplement & Final Expense Quotes & Rates Tool

Gain access to our accurate, online quote tool for Medicare Supplement and Final Expense rates.

[Login](#)



[Learn More](#)

Interested in gaining access to Resource for Rates? We offer a complimentary trial period, even if you're not contacted with us.

[Instructions](#)

Step-by-step PDF instructions with screen shots, to help you get the rates you need, and downloaded in the format that works

[Sample Rates](#)

A sample of Medicare Supplement rates from our carriers.

Your Resource for Rates Instructions





Logging into Resource for Rates

Quoting Tools

Email address

Password

Sign in

Forgot Password?

No Account?

Request Account

The Brokerage Resource Inc.: (919) 489-3600

Request a username if not already registered. Verify your email address, and credentials will be emailed to you.

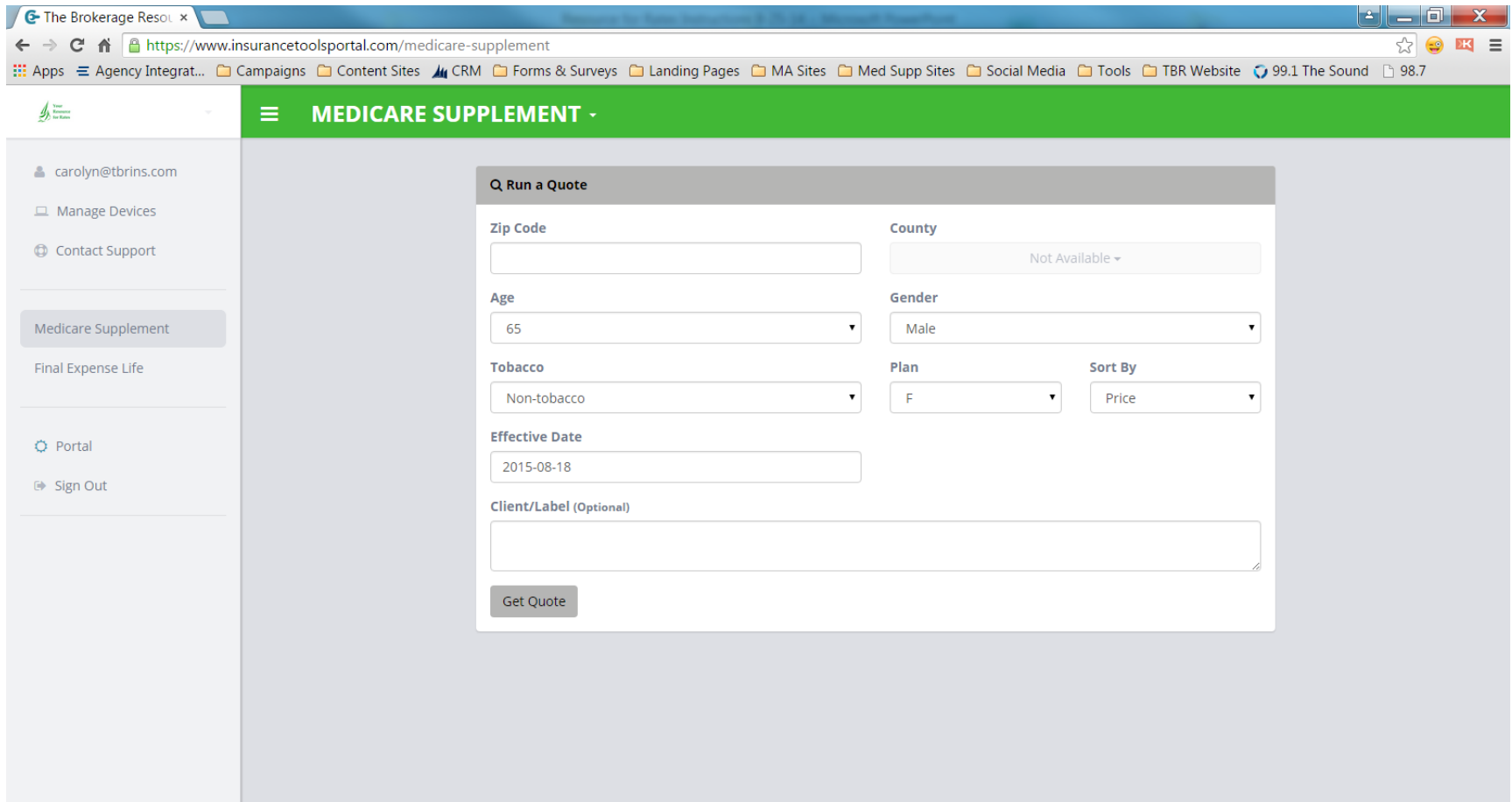
Should you forget your password, click this link and an email will be sent to you to reset your password.



Medicare Supplement Quotes

The screenshot shows a web browser window with the URL <https://www.insurancetoolportal.com>. The dashboard has a green header with the word "DASHBOARD" and a user profile for "carolyn@tbrins.com". A "Quoting Tools" section contains two cards: "Medicare Supplement" and "Final Expense Life". The "Medicare Supplement" card is highlighted with a green border, and a green arrow points to it from a green text box that says "Run A Med Supp Quote".





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https://www.insurancetoolsportal.com/medicare-supplement

Apps Agency Integrat... Campaigns Content Sites CRM Forms & Surveys Landing Pages MA Sites Med Supp Sites Social Media Tools TBR Website 99.1 The Sound 98.7

MEDICARE SUPPLEMENT

carolyn@tbrins.com

Manage Devices

Contact Support

Medicare Supplement

Final Expense Life

Portal

Sign Out

Q Run a Quote

Zip Code

County

Age

Gender

Tobacco

Plan

Sort By

Effective Date

Client/Label (Optional)

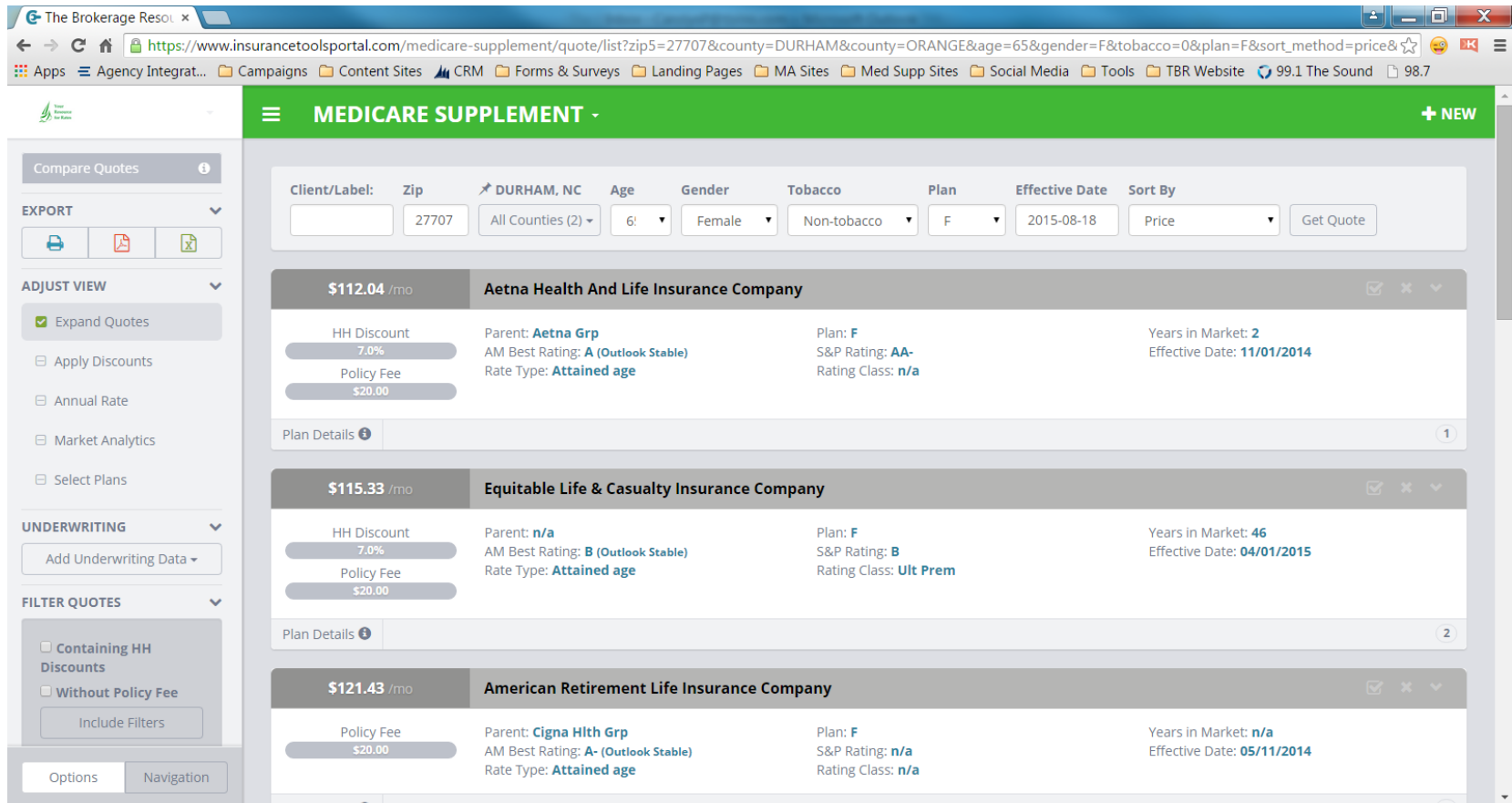
Get Quote



- The quote engine will deliver results for all carriers and all plans offered in the selected state. Plans A and F are always offered by all carriers.
- Generally with most carriers, the most popular plan is Plan F.
- Plan G is very similar to Plan F, the only difference being a \$147 annual physician deductible. Often the premium savings by purchasing Plan G, instead of Plan F, will be more than \$147 per year.
- If you need assistance choosing the correct plan for your client, please contact your Medicare Supplement Marketing Manager: [Mark Stafford](#), [Jimmy Keegan](#) or [Cassandra Bennett](#).



Medicare Supplement Quotes



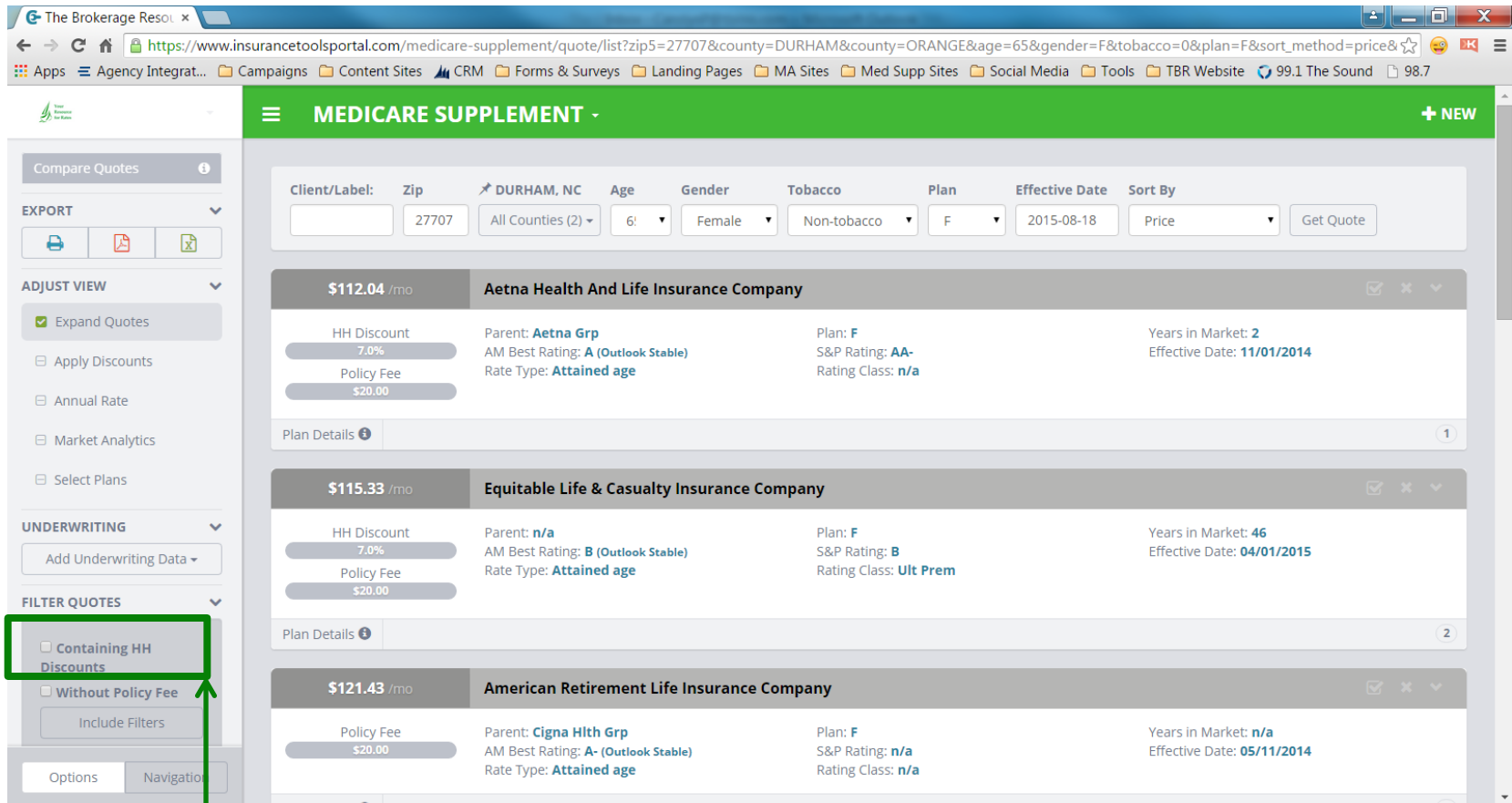
MEDICARE SUPPLEMENT + NEW

Client/Label: Zip: DURHAM, NC Age: Gender: Tobacco: Plan: Effective Date: Sort By: Get Quote

Quote	Company	Rate	AM Best Rating	Plan	Years in Market	Effective Date
\$112.04 /mo	Aetna Health And Life Insurance Company	Parent: Aetna Grp AM Best Rating: A (Outlook Stable) Rate Type: Attained age	Plan: F S&P Rating: AA- Rating Class: n/a	2	11/01/2014	
\$115.33 /mo	Equitable Life & Casualty Insurance Company	Parent: n/a AM Best Rating: B (Outlook Stable) Rate Type: Attained age	Plan: F S&P Rating: B Rating Class: Ult Prem	46	04/01/2015	
\$121.43 /mo	American Retirement Life Insurance Company	Parent: Cigna Hlth Grp AM Best Rating: A- (Outlook Stable) Rate Type: Attained age	Plan: F S&P Rating: n/a Rating Class: n/a	n/a	05/11/2014	



Applying the Household Discount



MEDICARE SUPPLEMENT

Client/Label: Zip: DURHAM, NC Age: Gender: Tobacco: Plan: Effective Date: Sort By: Get Quote

Quote Price	Company	HH Discount	Parent	AM Best Rating	Rate Type	Plan	S&P Rating	Rating Class	Years in Market	Effective Date
\$112.04 /mo	Aetna Health And Life Insurance Company	7.0%	Aetna Grp	A (Outlook Stable)	Attained age	F	AA-	n/a	2	11/01/2014
\$115.33 /mo	Equitable Life & Casualty Insurance Company	7.0%	n/a	B (Outlook Stable)	Attained age	F	B	Ult Prem	46	04/01/2015
\$121.43 /mo	American Retirement Life Insurance Company		Cigna Hlth Grp	A- (Outlook Stable)	Attained age	F	n/a	n/a	n/a	05/11/2014

FILTER QUOTES

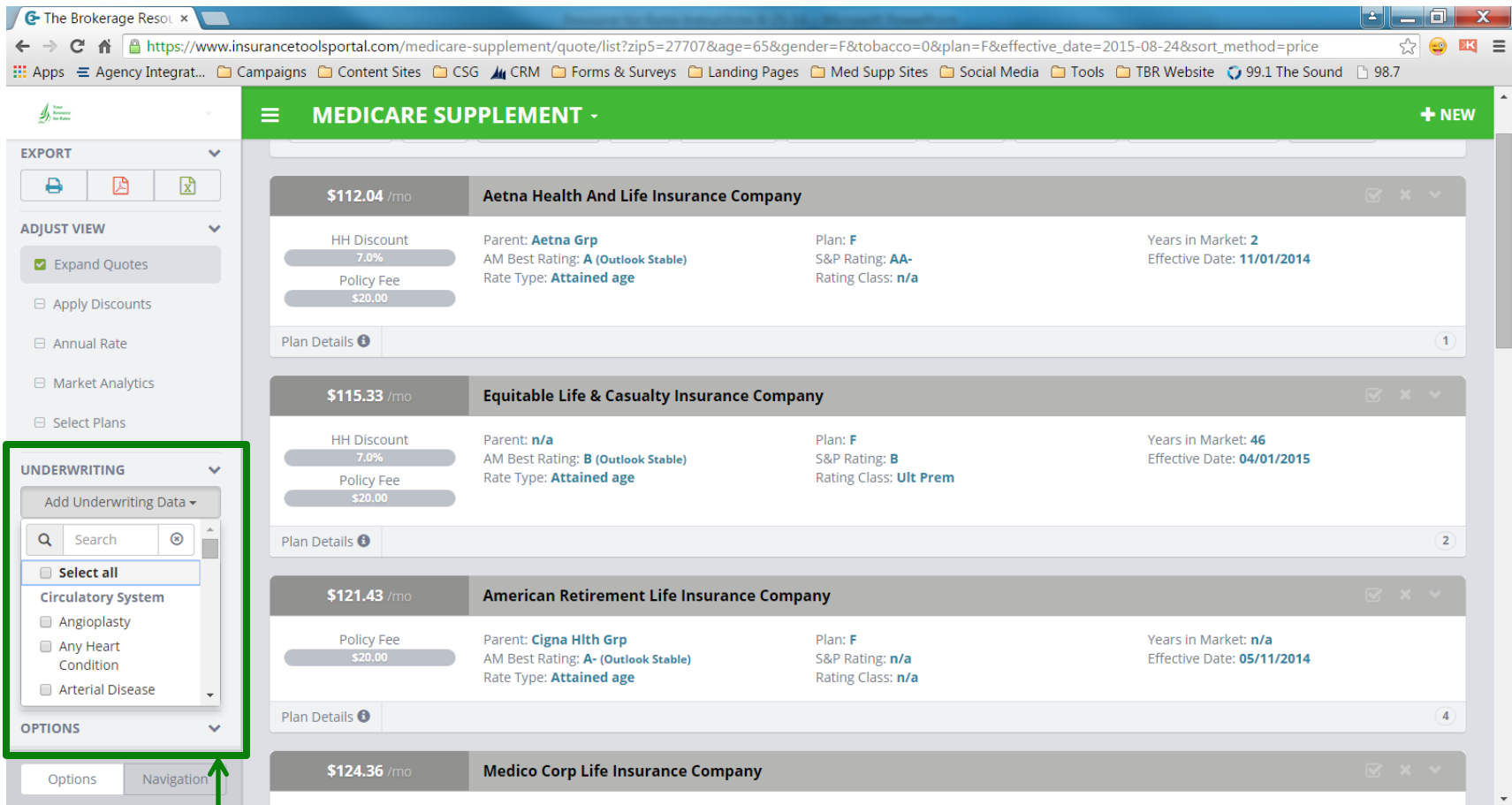
- Containing HH Discounts
- Without Policy Fee

Include Filters

Options Navigation

Apply any applicable household discount.





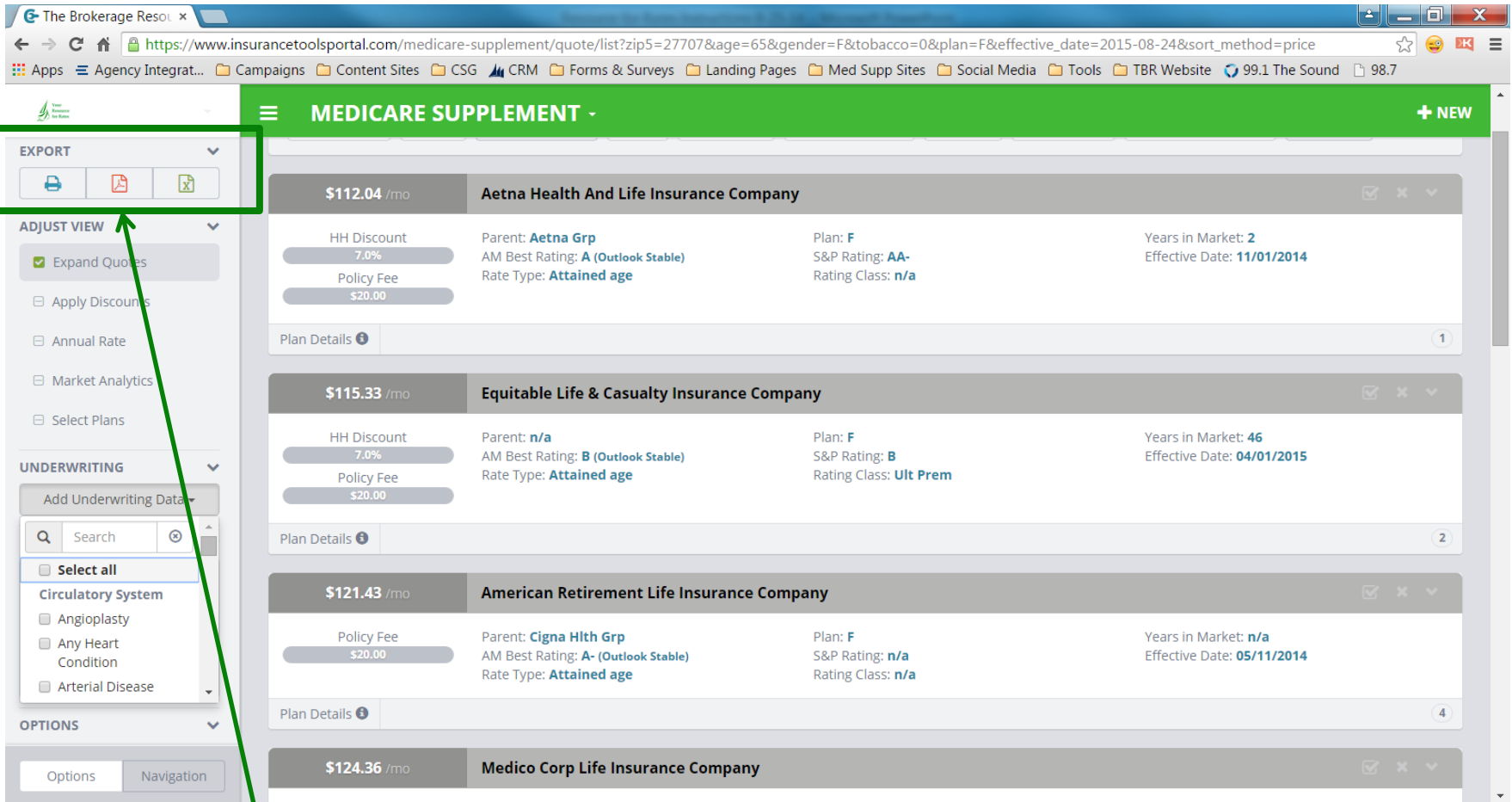
The screenshot shows a web browser window with the URL https://www.insurancetoolsportal.com/medicare-supplement/quote/list?zip5=27707&age=65&gender=F&tobacco=0&plan=F&effective_date=2015-08-24&sort_method=price. The page title is "MEDICARE SUPPLEMENT" and it features a sidebar with navigation options like "EXPORT", "ADJUST VIEW", and "UNDERWRITING". The "UNDERWRITING" section is highlighted with a green box, showing a search bar and a list of conditions: "Select all", "Circulatory System", "Angioplasty", "Any Heart Condition", and "Arterial Disease". A green callout box with an arrow points to the "Select all" option, containing the text "Select any impairments." Below the sidebar, there are "Options" and "Navigation" buttons.

Monthly Premium	Insurance Company	HH Discount	Parent	Plan	Years in Market	Effective Date
\$112.04 /mo	Aetna Health And Life Insurance Company	7.0%	Aetna Grp AM Best Rating: A (Outlook Stable) Rate Type: Attained age	F S&P Rating: AA- Rating Class: n/a	2	11/01/2014
\$115.33 /mo	Equitable Life & Casualty Insurance Company	7.0%	n/a AM Best Rating: B (Outlook Stable) Rate Type: Attained age	F S&P Rating: B Rating Class: Ult Prem	46	04/01/2015
\$121.43 /mo	American Retirement Life Insurance Company	\$20.00	Cigna Hlth Grp AM Best Rating: A- (Outlook Stable) Rate Type: Attained age	F S&P Rating: n/a Rating Class: n/a	n/a	05/11/2014
\$124.36 /mo	Medico Corp Life Insurance Company					

Select any impairments.



Exporting Your Results & Downloading



The screenshot shows a web browser window displaying a Medicare Supplement quote list. The browser address bar shows the URL: https://www.insurancetoolsportal.com/medicare-supplement/quote/list?zip5=27707&age=65&gender=F&tobacco=0&plan=F&effective_date=2015-08-24&sort_method=price. The page title is "MEDICARE SUPPLEMENT".

The left sidebar contains several sections:

- EXPORT**: Contains icons for Print, PDF, and Excel.
- ADJUST VIEW**: Includes "Expand Quotes" (checked), "Apply Discounts", "Annual Rate", "Market Analytics", and "Select Plans".
- UNDERWRITING**: Includes "Add Underwriting Data", a search bar, and a list of conditions: "Select all", "Circulatory System", "Angioplasty", "Any Heart Condition", and "Arterial Disease".
- OPTIONS**: Includes "Options" and "Navigation" buttons.

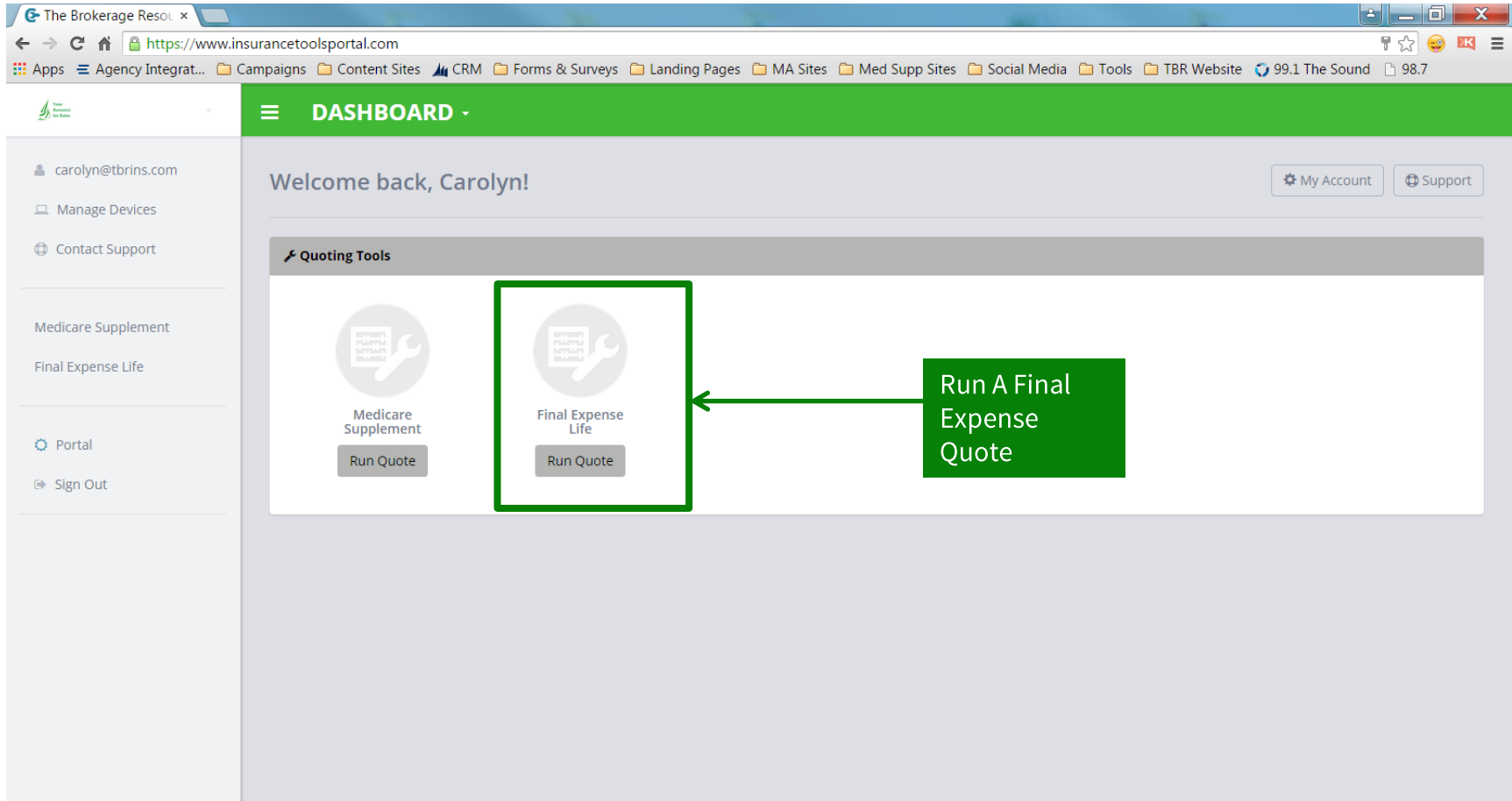
The main content area displays a list of Medicare Supplement quotes:

Quote Price	Insurance Company	Parent	Plan	Years in Market	Effective Date
\$112.04 /mo	Aetna Health And Life Insurance Company	Aetna Grp	F	2	11/01/2014
<p>HH Discount: 7.0%</p> <p>Policy Fee: \$20.00</p> <p>AM Best Rating: A (Outlook Stable)</p> <p>S&P Rating: AA-</p> <p>Rating Class: n/a</p> <p>Rate Type: Attained age</p>					
\$115.33 /mo	Equitable Life & Casualty Insurance Company	n/a	F	46	04/01/2015
<p>HH Discount: 7.0%</p> <p>Policy Fee: \$20.00</p> <p>AM Best Rating: B (Outlook Stable)</p> <p>S&P Rating: B</p> <p>Rating Class: Ult Prem</p> <p>Rate Type: Attained age</p>					
\$121.43 /mo	American Retirement Life Insurance Company	Cigna Hlth Grp	F	n/a	05/11/2014
<p>Policy Fee: \$20.00</p> <p>AM Best Rating: A- (Outlook Stable)</p> <p>S&P Rating: n/a</p> <p>Rating Class: n/a</p> <p>Rate Type: Attained age</p>					
\$124.36 /mo	Medico Corp Life Insurance Company				

Download/Print
your quotes



Final Expense Quotes



The screenshot shows a web browser window with the URL <https://www.insurancetoolsportal.com>. The browser's address bar and tabs are visible at the top. Below the browser, a green navigation bar contains the word "DASHBOARD". On the left is a sidebar with the user's email "carolyn@tbrins.com" and various menu items like "Manage Devices", "Contact Support", "Medicare Supplement", "Final Expense Life", "Portal", and "Sign Out". The main content area features a "Welcome back, Carolyn!" message and a "My Account" / "Support" button. A "Quoting Tools" section contains two cards: "Medicare Supplement" and "Final Expense Life". The "Final Expense Life" card is highlighted with a green border, and a green callout box with the text "Run A Final Expense Quote" and an arrow points to it. Both cards have a "Run Quote" button.



Final Expense Quotes

The Brokerage Resol x

https://www.insurancetoolsportal.com/final-expense-life/quote/list?zip5=27707&age=65&gender=F&tobacco=0&desired_face_value=10000&benefit_name=Level+Benefit&sort_method=

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FINAL EXPENSE LIFE + NEW

Client/Label: Zip Age Gender Tobacco Face Value Monthly Rate Product Type Sort By

27707 6: Female Non-tobacco \$10,000 Level Benefit Price Get Quote

Monthly Rate	Company	Annual Fee	Plan	Parent Company	Years in Market	Underwriting
\$33.60 /mo	United Home Life Insurance Company	\$50.00	Provider - Preferred AM Best Rating: n/a	Indiana Farm Bureau Grp S&P Rating: n/a	n/a	Full
\$37.33 /mo	United Home Life Insurance Company	\$50.00	Provider - Standard AM Best Rating: n/a	Indiana Farm Bureau Grp S&P Rating: n/a	n/a	Full
\$37.81 /mo	United Of Omaha Life Insurance Company	\$36.00	Living Promise AM Best Rating: A+ (Outlook Stable)	Mutual Of Omaha Grp S&P Rating: A+	7	Full
\$38.05 /mo	Transamerica Premier Life Insurance Company		Preferred	Aegon Us Holding Grp	n/a	

Compare Quotes

EXPORT

ADJUST VIEW

Expand Quotes

Apply Fees

Annual Rate

UNDERWRITING

Add Underwriting Data

OPTIONS

Contact Support

About Quote

Options Navigation





Your
Resource
for Rates

The Brokerage Resource



Your partner since 1992 for growing your insurance business.

If you have questions about running quotes, please contact our staff:

Communications & Marketing Manager: [Carolyn Portanova](#) at 919.794.3179 Senior Solutions Marketing Managers: [Mark Stafford](#) at 919.794.3178, [Jimmy Keegan](#) at 919.794.3181 or [Cassandra Bennett](#) at 919.794.3182.

