

Good Evening,

Internal certification will roll out week of June 28th – **Internal agents** are required to take **Pinpoint**, no reimbursement will be provided to them since the company pays for the pinpoint training.

External agent certification will roll out hopefully July 1st

Cigna Medicare will reimburse certification costs for 2022 Medicare Advantage agent certification where eligibility requirements are met. To be eligible for reimbursement agents*

1. Must complete 2022 certifications by **September 1, 2021**
2. Sell a total of at least five (5) 4th quarter 2021 or January 1 2022 effective date applications on or before December 31, 2021 that are in good order and active.

After meeting these requirements qualified agents will be eligible for reimbursement as outlined below:

- AHIP (\$125 reimbursement) www.AHIPMedicareTraining.com
- Pinpoint Global (\$99.95 reimbursement) <https://medicareonlinecertification.com>

Both AHIP and Pinpoint Global certifications can be accessed directly from Producers' University.

For reasons of emphasis, clarity or CMS directives, Cigna Medicare's certification courses may repeat certain topics that agents may have covered in the external certification administered by AHIP or Pinpoint.

***External Telesales agents are not eligible for reimbursement under this policy.**

Best Regards,

