

June 7, 2021

2022 Prescription Drug Plan Training

Medicare supplement policies do not cover prescription drugs. This means your Med supp clients will need a PDP plan, too. If they are going to buy it from someone, why not have them buy it from you?

Mutual of Omaha RxSM gives you two affordable and reliable plan options to offer your clients. Having both a Medicare supplement and Prescription Drug Plan with one company, makes it easy and convenient for them.

The fall Annual Enrollment Period (AEP) is quickly approaching, so take some time this summer and make sure you are ready to sell Mutual of Omaha's 2022 Rx PDP plans. Here is how you can verify your status:

1. Log onto Sales Professional Access (SPA) at mutualofomaha.com/broker
2. Select "Reports" from the menu bar at the top of the homepage
3. Select "Case Monitoring"
4. Select "PDP Ready-to-Sell Status Summary"
5. Select the plan year 2022 to verify your status on for the 2022 enrollment

If you are not ready to sell, that can easily be fixed! Simply follow the below steps to get certified and trained for the 2022 Mutual of Omaha Rx PDP plan period. This is an annual certification and training, so be sure you complete the required training before 2022 AEP has arrived.

Contracting

You will need a signed contract with Omaha Health Insurance Company. Once signed, your MGA will submit the signed contract to us along with the appropriate transmittal form.

Certification

You will need proof that you have been certified by taking and passing AHIP's Medicare Fraud, Waste, and Abuse training OR the Mutual of Omaha Rx Medicare Compliance training. Keep in mind, these are the only options for certification we accept. If you complete your AHIP certification through SPA, you will receive a \$50 discount to the price.

Note: AHIP and Mutual of Omaha Rx Medicare Compliance Training will be available by the end of June. You must score a minimum of 90% within three attempts to pass the course.

Training

You must complete the 2022 PDP product training located on SPA. This training will be available by the beginning of July. The product training course requires a passing score of 85% or above, within three attempts.

If you have further questions, please contact Sales Support at (800) 693-6083.

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